

## **Secluded cottages offer fractional ownership**

### **Haliburton Highlands**

When the Chandler Point Corp. launched the concept of fractional cottage ownership in Ontario in 1998, some naysayers claimed the idea of sharing cottage ownership among 10 families would never catch on.

The naysayers have been proved wrong.

The Chandler Point Corp. has now built four successful fractional ownership projects and more than 500 owners enjoy five weeks at the cottage every year – one week in each of the four seasons plus an additional week.

Early fraction owners who paid \$29,900 for 1/10th shares in cottages at Chandler Point in 1999 have seen those shares appreciate to the mid to upper \$50,000 range.

One-tenth shares at the company's second project at William's Landing are now selling for around \$75,000 up from \$46,000 in 2002-20003.

The company's latest project is Marcus Beach, a 19-cottage development on Lake Kashagawigamog in the heart of the Haliburton Highlands and is located about two hours north of Toronto.

The site is about 15 minutes drive from the village of Haliburton and there are four golf courses nearby and in winter, a vast network of cross-country skiing and snowmobile trails are at the doorstep.

The final four cottages are under construction – the first is scheduled for occupancy in October, the remaining three in January, 2008. Prices range from \$68,900 to \$72,900 for a 1/10th share in a three-bedroom cottage.

With only 19 cottages on the 16-hectare property and more than 1,300 metres of shoreline, Marcus Beach offers peace and quiet, says John Puffer, President of Chandler Point Corp.

All the cottages are single, stand-alone structures, supported by a significant amount of lakefront exposure, he says.

"To me, our success at Marcus Beach is really no secret," says Puffer. "The vast majority of people in Ontario want an authentic cottage experience and we have been able to provide them with it."

Cottages include three bedrooms and two bathrooms, screened-in porch, gas fireplace, pine floors, fully equipped kitchen with four appliances, pine cabinets, a laundry room with full-size washer and dryer and an entertainment centre with satellite TV. Cottages are insulated for four-season use and have drilled wells. Facilities on the 16-hectare property include boat docks, canoes, campfire sites, tennis courts, a lakefront trail and a skating rink in winter.

Call 1-888-456-4788 to make an appointment. Or click on [chandlerpoint.com](http://chandlerpoint.com)